



USOCEAN CASE STUDY

GAMESA CERRO DE HULA

ADVANCED PLANNING/ADVANCED
COMMITMENT/CARGO CONSOLIDATION

PROJECT

51 unit, 102 MW capable wind farm in Western Honduras

CARGO

51 complete windmills and associated equipment totaling
125,000 revenue tons financed by U.S. EXIM.

OVERVIEW

Loaded from three (3) diverse U.S. load ports.

Minimized the number of shipments while not
overwhelming the discharge port.

Utilized multiple U.S. Flag vessels for continuous voyages
in order to meet strict delivery deadlines.

Advanced staging of cargo at one of the load ports and
arranged for extend free time.

QUOTE FROM CLIENT:

“For our project, a key objective was to have all
of the equipment for the project delivered to
Honduras over a four month period.

We selected a U.S. Flag carrier that worked with
us to review the equipment requirements for the
project and come up with a plan to
minimize voyages.

In the end, we executed on the plan and
delivered a total of 125,000 RT of wind
equipment utilizing multiple US Flag vessels for
large lot shipments over a four month period.
These vessels loaded cargo from three (3)
different U.S. load ports.

Because of our advanced planning, we met our
time goals for the ocean carriage and came in
under our ocean transportation budget.”

- Dave Howard, Gamesa

**GAMESA WAS THE RECIPIENT OF THE 2011 EXIM
RENEWABLE EXPORTER OF THE YEAR AWARD**